



# Financial Education Planning Framework 3-11 years

## Spend it, save it, give it, get it?

Whatever we do with money, we need to manage it well. A planned programme of financial education, combining mathematics, citizenship and PSHE education, can help give children and young people the confidence, skills and knowledge they need to manage their money, now and in the future.

We have found that on average children begin to receive pocket money aged seven, own their first mobile phone at eight, and purchase items online at 10, with one in five having used their parents' or older siblings' credit or debit card to purchase these items.

They can open a bank account and have a debit card at 11. At 18 they can apply for a credit card or loan, and before they leave school they have to make crucial decisions about jobs, student loans, and living independently.

The need for young people to be in control of their money has never been stronger.

## How to use this framework

This framework aims to support the planning, teaching, and progression of financial education by setting out the key areas of financial knowledge, skills and attitudes, across four core themes:

- how to manage money
- becoming a critical consumer
- managing risks and emotions associated with money
- understanding the important role money plays in our lives

The frameworks are designed to help you deliver financial education flexibly across your curriculum. They are not intended to be used rigidly. Placing the age ranges side by side shows progression from 3-11 years. However, you may need to draw on ideas from other ages depending on the needs of your pupils.

You can download the frameworks at  
[www.young-enterprise.org.uk/frameworks](http://www.young-enterprise.org.uk/frameworks)

They can be used in a number of ways, for example to:

- gauge students' starting points for financial education
- identify learning outcomes for lessons and schemes of work
- map existing provision and identify gaps
- plan for progression between ages and key stages

Our vision is to support schools with embedding high quality financial education into their teaching and learning, thereby making a positive change to children and young people in a sustainable way.

There are a number of services available to help you plan and deliver financial education in an effective and engaging way, more information on these can be found overleaf.

**3-5 years**
**KNOWLEDGE**
**SKILLS**
**ATTITUDES**

### How to manage money

**RECOGNISING COINS**

I know there are different coins and notes.

I can describe and name different coins and notes.

I am beginning to understand that coins and notes can have different values.

### Becoming a critical consumer

**CHOICES ABOUT SPENDING**

I know I can spend money in different places and on different things e.g. buying toys, treats, going on the bus.

I can make simple choices about how to spend my money.

I am beginning to understand that people may make different choices about how to spend money.

**CHOICES ABOUT SAVING**

I know I can save some of my money to use later e.g. in a money box.

I can make simple choices about saving some of my money.

I am beginning to understand that people may make different choices about saving their money.

### Managing risks and emotions associated with money

**KEEPING MONEY SAFE**

I know that I need to look after my money.

I can choose a safe place to keep my money e.g. money box, purse.

I understand that money has a value and needs to be taken care of.

**FEELINGS ABOUT MONEY**

I know that money might make me have different feelings e.g. being happy or sad.

I can describe the way money makes me feel.

I am beginning to understand that other people may have different feelings to my own about money.

### Understanding the important role money plays in our lives

**USING MONEY**

I am beginning to know that I will need to use money in different ways.

I can name different ways money can be used e.g. saving, spending, giving.

I am beginning to understand why money is used.

**VOCABULARY:**

Coin(s), note(s), pound(s), pence, money, shop, pay, spend, save, buy, give, safe, money box, purse.

5-7 years

KNOWLEDGE	SKILLS	ATTITUDES
How to manage money		
VALUE OF COINS AND NOTES		
I know the value of the coins and notes I use.	I can recognise and choose the correct value of coins and notes to use and calculate change.	I can understand the importance of waiting for and checking change.
KEEPING TRACK OF MONEY		
I know there are ways of keeping track of my money and what I spend e.g. keeping a spending diary.	I can keep simple financial records e.g. recording the amount saved in a money box and how it has been used.	I am beginning to understand I might run out of money unexpectedly if I don't keep track of it.
Becoming a critical consumer		
CHOICES ABOUT SAVING AND SPENDING		
I know I have choices about saving and spending my money.	I can make a simple plan for my spending and saving choices and stick to it.	I am beginning to understand that people may make different choices about how to save and spend money.
NEEDS AND WANTS		
I know that my needs and wants cost money, and they may be different to those of other people.	I can explain the difference between something that I need and something I might want.	I am beginning to understand that we might not always be able to have the things we want.
Managing risks and emotions associated with money		
LOOKING AFTER MY MONEY		
I know I can keep money in different places, and that some places are safer than others e.g. in a money box or a bank.	I can choose a suitable place to keep my money safe, and explain why.	I am beginning to understand the consequences of losing money or having it stolen, and how it might make me feel.
SAVING MONEY		
I know I can save my money to use later instead of spending it all now.	I can describe why I might want to save my money e.g. for something special or to buy a present for someone else.	I am beginning to understand why saving money can be important and how that makes me feel.
Understanding the important role money plays in our lives		
WHERE MY MONEY COMES FROM		
I know my money comes to me in different ways e.g. earning, winning, borrowing, finding, being given.	I can describe where my money comes from.	I understand that money will come to me in other ways in the future e.g. being paid for working.
HOW MONEY DEVELOPED		
I know that money, and ways to pay, have developed in many different forms throughout history e.g. barter, coins, notes, etc.	I can describe the different forms money comes in today, and the variety of ways in which it can be used to pay for things.	I understand that money, and ways to pay, will continue to develop in a variety of forms in the future.
VOCABULARY:		
£ and p, cost, price, sell, total, choice, choose, customer, bank, value, need, want, earn, win, pocket money, chores, work, barter, change.		

## KNOWLEDGE

## SKILLS

## ATTITUDES

## How to manage money

## WAYS TO PAY

I know that cash is only one way to pay for goods and services.

I can describe ways of paying that don't involve cash e.g. debit cards, credit cards, online payments.

I understand the reasons for using different forms of payment including the difference between debit and credit cards.

## KEEPING RECORDS

I know some different ways of keeping track of my money e.g. counting, keeping receipts.

I can plan and track my saving and spending by keeping simple records.

I understand why it is important to keep track of my saving and spending.

## Becoming a critical consumer

## DECISIONS ABOUT SAVING AND SPENDING

I know that the decisions I make about saving and spending my money can be influenced by, and have an impact on, other people.

I can take account of other people's ideas and opinions when making decisions about saving and spending my money.

I am beginning to understand that different people have different attitudes to, and feelings about, saving and spending money.

## SAVING AND SPENDING PRIORITIES

I know how to prioritise between needs and wants.

I can make saving and spending choices based on my own needs and wants.

I understand that it may not be possible to have everything I want straight away, if at all.

## Managing risks and emotions associated with money

## USING ACCOUNTS TO KEEP MONEY SAFE AND TO SAVE

I know I can keep my money in a standard and/or online bank account and what benefits this might have.

I can explain why I might use an account e.g. bank, building society, credit union.

I understand managing money can be complex and using an account is one way of making it easier e.g. receiving updates and statements

## LENDING AND BORROWING

I know that if I don't have enough money I may have the choice to borrow but that if I do I will have to pay it back.

I can explain why I might want to borrow money and how this might make me feel.

I am beginning to understand that I can pay for things without having enough money and that this has consequences e.g. I could get into debt.

## Understanding the important role money plays in our lives

## EARNING MONEY

I know that there is a range of jobs – paid and unpaid.

I can describe different jobs that I might do to earn money when I am older.

I understand the reasons why some jobs pay more than others.

## HELPING OTHERS

I know why it is important to help others e.g. by donating to charity.

I can explain how my spending decisions can help support others, e.g. buying Fairtrade products, using charity shops.

I understand why I might, or might not, want to give money to help others.

## VOCABULARY:

Cash, cards, electronic payment, voucher, token, cheque, cashback, running total, estimate, record, receipt, essential, luxury, priorities, account, building society, credit union, charity, donation, fair trade, job, paid, unpaid, lend, loan, debt, planning, owe, borrow.

### KNOWLEDGE

### SKILLS

### ATTITUDES

## How to manage money

### FOREIGN CURRENCY

I know that different forms of money are used in other countries.

I can carry out simple calculations based on exchange rates.

I understand why it is important to understand other currencies, particularly when I am visiting another country.

### SIMPLE FINANCIAL RECORDS

I know I need to check and keep basic financial information e.g. receipts, bills, bank statements.

I can use simple financial information to plan and manage a basic budget.

I understand that planning my spending helps me to stay in control of my money.

## Becoming a critical consumer

### INFLUENCES ON SAVING AND SPENDING

I know that advertising is used to persuade me to spend my money.

I can recognise when my choices around money are being influenced by advertising.

I understand why we should all be critical consumers, but that the choices we make about money will also be affected by other factors.

### VALUE FOR MONEY

I know that some things are better value for money than others.

I can make comparisons between prices when deciding what is best value for money.

I understand why making informed decisions will help me make the most of the money I have.

## Managing risks and emotions associated with money

### PROTECTING MY MONEY

I know there are financial risks associated with spending money online e.g. scams and phishing.

I can describe some ways to keep my money and personal information safe when using the internet e.g. protecting passwords and PINs.

I understand some consequences of financial scams and how they might make me feel.

### SAVING AND BORROWING

I know what interest is and that it may be added to money I save and borrow.

I can explain some of the benefits of saving, and some of the risks involved in borrowing money.

I understand it is important to consider any risks and potential consequences before borrowing money, including the impact on my feelings and those of others.

## Understanding the important role money plays in our lives

### LINKS BETWEEN WORK AND MONEY

I know that money to be earned is one factor which may influence me when choosing a job.

I can describe how having a job will allow me to achieve certain goals in my life including financial ones.

I am beginning to understand that the choices I make about work and money will affect my life.

### WIDER AND GLOBAL COMMUNITIES

I know that money is deducted from earnings to provide things we all need e.g. through taxes and National Insurance.

I can describe some ways in which the government uses money to provide for my needs and those of my local community.

I am beginning to understand why and how some of the money we earn supports the wider community.

### VOCABULARY:

Budget, income, expenditure, bill, bank statement, cash machine, currency, exchange rate, consumer, advertising, compare, cheap, expensive, sale, bargain, financial scam, phishing, password, PIN, manageable debt, unmanageable debt, interest, wages, salary, earning, deductions, tax, National Insurance.